



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 21

CTC
Market Report
• Good demand.
• All Assams firm to dearer with selected liquoring varieties appreciated further .
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Buying Analysis
• TCPL : Good Support Hindustan Unilever: Active
• Western India : Good enquiry on liquoring lines
• Other Internal/Local: Fair Support

Orthodox
Market Report
• Strong demand.
• Well made and Tippy Whole Leaf sold at firm to dearer rates. Remainder Whole Leaf sold at fully firm rates. Well made and heavy Brokens firm to dearer. Remainder Brokens irregular around last following quality.
• Leafy well made Fannings and cleaner secondaries sold at dearer rates. Smaller browner Fannings irregular around last.

Buying Analysis
• Middle East : Active.
• CIS: Good support
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DUST
Market Report
• Good demand.
• Selected better liquoring teas fully firm to dearer.
• Remainder sold following quality. Dooars similar trend.

Buying Analysis
• Hindustan Unilever: Active TCPL : Selective
• Western India : Operated on liquoring teas
• Other Internal and Local : Fair Support

Darjeeling
Market Report
• Good demand.
• Whole leaf grades barely steady and at times easier following quality. Brokens and Fannings followed a similar trend.
• Local and Other Internal : Selective. Exporters: Active TCPL : Operated

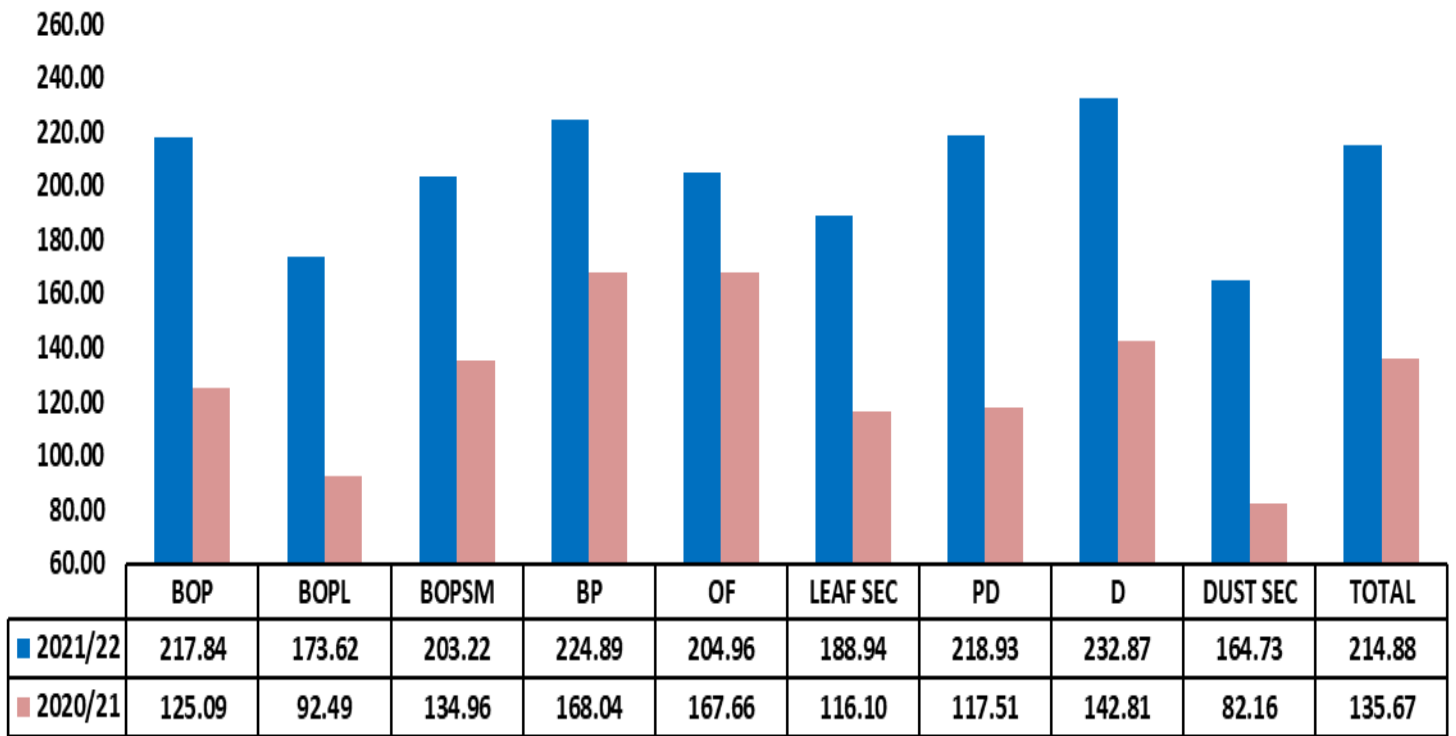
AUCTION AVERAGES

	2021/22			2020/21			UPTO SALE 21		
	SALE 21	SALE 20	+/-	SALE 21	SALE 20	+/-	2021/22	2020/21	2019/20
CTC LEAF	234.27	229.41	4.86	0.00	-	-	216.80	143.86	149.68
DUST	210.07	205.51	4.56	0.00	-	-	209.30	104.13	146.93
TOTAL	226.43	221.95	4.48	0.00	-	-	214.88	135.67	149.01
ORTHODOX	248.55	237.52	11.03	0.00	-	-	246.61	121.38	258.91
DARJEELING	560.23	636.32	-76.10	0.00	-	-	579.48	0.00	553.55
ALL TEAS	240.96	235.48	5.48	0.00	-	-	229.26	135.39	182.51

KOLKATA AUCTION AVERAGES

SALE	17	18	19	20	21	22
CTC LEAF	2021/22	203.92	219.60	216.59	229.41	234.27
	2020/21	No Sale	No Sale	No Sale	No Sale	207.97
DUST	2021/22	216.32	220.30	208.06	205.51	210.07
	2020/21	No Sale	No Sale	No Sale	No Sale	208.66
TOTAL	2021/22	206.64	219.79	214.20	221.95	226.43
	2020/21	No Sale	No Sale	No Sale	No Sale	208.13
ORTHODOX	2021/22	253.99	244.63	240.80	237.52	248.55
	2020/21	No Sale	No Sale	No Sale	No Sale	246.37
DARJEELING	2021/22	658.77	694.54	579.77	636.32	560.23
	2020/21	No Sale	No Sale	No Sale	No Sale	644.34

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 21



KOLKATA GRADE WISE ORTHODOX AVERAGES UPTO SALE 21

GRADE	2021 - 22		2020 - 21		GRADE	2021 - 22		2020 - 21		GRADE	2021 - 22		2020 - 21	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	120747.1	289.88	0.0	0.00	FBOP	712389.9	242.54	0.0	0.00	GBOP1/FBOP1	239362.3	185.44	0.0	0.00
TGFOP	415890.4	276.21	0.0	0.00	GFBOP	260127.6	240.47	0.0	0.00	BOPF/GOF/FOF	259523.2	179.38	0.0	0.00
GFOP	227070.0	296.10	0.0	0.00	GBOP	357408.4	236.27	0.0	0.00					
FOP	203793.7	262.36	0.0	0.00	BPS	103099.7	280.00	0.0	0.00					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	6,15,288	4,71,929	238.21	23%	5,56,993	4,60,933	234.87	17%	56,19,100	40,38,814	218.40	28%
FANNINGS	2,05,821	1,30,977	240.48	36%	1,84,999	1,38,003	227.21	25%	16,92,300	11,58,920	218.69	32%
LEAF SEC.	67,846	62,926	191.78	7%	60,933	57,899	191.14	5%	3,61,129	3,11,285	188.94	14%
LEAF TOTAL	8,88,955.8	6,65,831.8	234.27	25%	8,02,925.0	6,56,835.2	229.41	18%	76,72,529.4	55,09,018.6	216.80	28%
DUST	3,66,976	2,69,566	215.13	27%	3,39,476	2,49,406	212.19	27%	23,95,520	16,57,523	215.59	31%
DUST SEC.	57,592	49,290	182.41	14%	61,473	48,641	171.26	21%	2,97,866	2,34,051	164.73	21%
DUST TOTAL	4,24,568.3	3,18,856.0	210.07	25%	4,00,948.7	2,98,047.6	205.51	26%	26,93,386.4	18,91,573.3	209.30	30%
TOTAL	13,13,524.2	9,84,687.8	226.43	25%	12,03,873.8	9,54,882.8	221.95	21%	1,03,65,915.8	74,00,591.8	214.88	29%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	2,94,463	2,85,399	279.09	3%	2,58,514	2,45,703	267.67	5%	15,10,176	14,12,588	276.26	6%
BROKENS	3,29,985	3,18,631	245.56	3%	3,46,448	3,24,769	238.32	6%	19,87,606	18,06,598	243.27	9%
FANNINGS	59,357	51,324	188.14	14%	70,503	54,356	173.99	23%	3,73,138	2,80,059	176.56	25%
SECONDARY	81,557	80,640	190.73	1%	75,490	73,659	180.35	2%	2,70,744	2,66,160	185.60	2%
ORTH. TOTAL	7,65,362.4	7,35,993.2	248.55	4%	7,50,954.7	6,98,487.6	237.52	7%	41,41,662.9	37,65,404.4	246.61	9%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	17,006	13,940	752.25	18%	16,387	13,715	914.89	16%	66,996	53,238	867.41	21%
BROKENS	9,334	7,011	393.76	25%	8,174	7,225	441.58	12%	38,238	32,095	418.98	16%
FANNINGS	10,516	6,376	323.48	39%	9,252	7,755	325.10	16%	52,730	31,857	260.02	40%
DARJ. TOTAL	36,856.0	27,326.6	560.23	26%	33,813.2	28,694.7	636.32	15%	1,57,964.2	1,17,189.3	579.48	26%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	888955.8	665831.8	234.27	25%	802925.0	656835.2	229.41	18%	7672529.4	5509018.6	216.80	28%
2020-21	0.0	0.0	0.00	0%	0.0	0.0	0.00	0%	343487.6	298114.2	143.86	13%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	424568.3	318856.0	210.07	25%	400948.7	298047.6	205.51	26%	2693386.4	1891573.3	209.30	30%
2020-21	0.0	0.0	0.00	0%	0.0	0.0	0.00	0%	131296.8	77443.4	104.13	41%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	765362.4	735993.2	248.55	4%	750954.7	698487.6	237.52	7%	4141662.9	3765404.4	246.61	9%
2020-21	0.0	0.0	0.00	0%	0.0	0.0	0.00	0%	16066.0	7403.2	121.38	54%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	36856.0	27326.6	560.23	26%	33813.2	28694.7	636.32	15%	157964.2	117189.3	579.48	26%
2020-21	0.0	0.0	0.00	0%	0.0	0.0	0.00	0%	0.0	0.0	0.00	0%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	2115742.6	1748007.6	240.96	17%	1988641.7	1682065.2	235.48	15%	14665542.9	11283185.5	229.26	23%
2020-21	0.0	0.0	0.00	0%	0.0	0.0	0.00	0%	490850.4	382960.8	135.39	22%

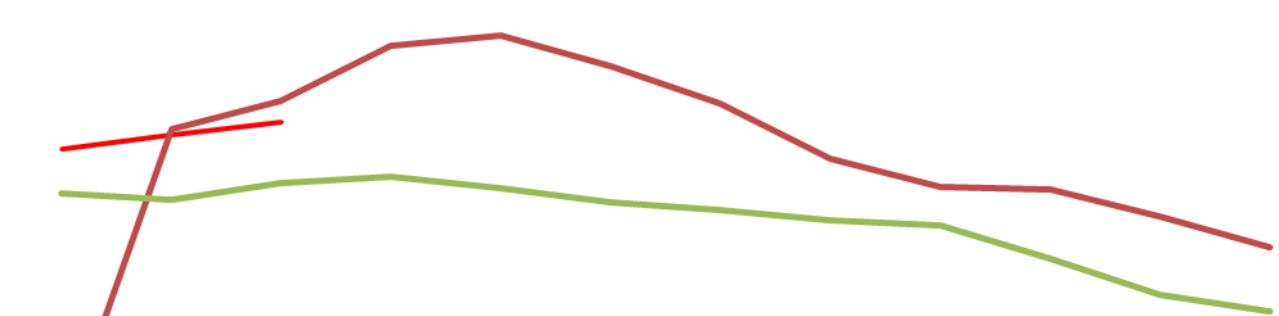
PRICE RANGE	CTC LEAF						DUST				
	2021/22		UP TO SALE 21			2021/22		UP TO SALE 21			
	SALE 21	SALE 20	2021/22	2020/21	2019/20	SALE 21	SALE 20	2021/22	2020/21	2019/20	
BELOW 160	5.21	3.16	14.34	69.15	64.57	14.96	20.23	18.72	91.52	64.21	
BETWEEN 160.00-179.99	15.58	10.23	17.79	10.48	11.94	10.17	11.24	12.64	2.57	20.80	
BETWEEN 180.00-199.99	10.75	15.04	13.20	12.89	8.72	14.35	19.79	13.08	0.00	7.68	
BETWEEN 200.00-219.99	15.08	20.22	12.43	4.54	8.06	24.27	12.16	12.05	2.43	5.10	
BETWEEN 220.00-139.99	11.20	16.00	9.39	2.11	4.32	6.94	7.03	9.14	2.37	1.88	
BETWEEN 240.00-259.99	13.36	11.95	8.11	0.16	1.44	10.98	11.28	12.02	0.34	0.34	
BETWEEN 260.00-279.99	6.11	6.28	6.15	0.05	0.56	6.88	7.02	10.76	0.77	0.00	
ABOVE 280	22.70	17.11	18.59	0.61	0.40	11.45	11.25	11.59	0.00	0.00	

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING			
	2020/21		UP TO SALE 21				% OF TEAS SOLD	2020/21		UP TO SALE 21
	SALE 21	SALE 20	2021/22	2020/21	2019/20			SALE 21	SALE 20	2021/22
BELOW 200	13.91	17.27	13.18	89.57	9.44	BELOW 300.00	10.18	12.07	23.91	
BETWEEN 200.00-219.99	5.76	6.26	3.68	10.43	6.09	BETWEEN 301.00-400.99	21.95	16.88	13.70	
BETWEEN 220.00-239.99	11.79	22.95	18.91	0.00	9.28	BETWEEN 401.00-500.99	10.83	12.68	12.08	
BETWEEN 240.00-259.99	31.32	23.44	26.47	0.00	15.57	BETWEEN 501.00-600.99	8.90	10.38	7.97	
BETWEEN 260.00-279.99	14.30	18.45	18.22	0.00	26.81	BETWEEN 601.00-700.99	17.14	11.45	11.10	
ABOVE 280	22.91	11.62	19.54	0.00	32.81	ABOVE 701.00	31.01	36.54	31.23	

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2021					LAST YEAR-2020					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
22	25140	21202	2341	6780	55463	23482	9660	3880	6470	43492	1658	11542	-1539	310	11971
23	25950	22983	1621	8162	58716	13581	19768	3332	2151	38832	12369	3215	-1711	6011	19884
24	22230	16401	2554	5425	46610	14940	13472	2733	2622	33767	7290	2929	-179	2803	12843
TOTAL	73320	60586	6516	20367	160789	52003	42900	9945	11243	116091	21317	17686	-3429	9124	44698

Kolkata Monthly Price Movement All Teas

320.00
310.00
300.00
290.00
280.00
270.00
260.00
250.00
240.00
230.00
220.00
210.00
200.00
190.00
180.00
170.00
160.00
150.00
140.00
130.00
120.00
110.00
100.00



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2021	221.46	232.01	240.96									
2020	0.00	235.61	257.39	299.74	306.81	283.87	255.65	213.51	191.96	190.75	169.79	146.92
2019	186.98	183.00	195.59	200.00	191.75	180.98	175.16	167.36	162.66	137.77	111.02	98.24

CTTA BUYING (ALL TEAS) FOR THE SALE 21

	CTC LEAF			DUST				TOTAL			
	SALE 21										
OFFER	8,89,089.5 Kgs			4,24,616.0 Kgs				13,13,705.5 Kgs			
SOLD	6,65,957.1 Kgs			3,18,898.4 Kgs				9,84,855.5 Kgs			
SOLD %	75%			75%				75%			
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%
HUL	1,71,540.2	263.51	26%	TGBL	98,811.6	195.68	31%	TGBL	2,30,969.8	200.78	23%
W.India	1,51,687.5	258.86	23%	HUL	57,018.0	259.80	18%	HUL	2,28,558.2	262.58	23%
TGBL	1,32,158.2	204.60	20%	W.India	48,843.4	238.05	15%	W.India	2,00,530.9	253.79	20%
Local	76,626.0	200.67	12%	N.India	36,536.2	182.30	11%	N.India	1,02,856.6	198.77	10%
N.India	66,320.4	207.84	10%	Exports	29,818.2	161.02	9%	Local	84,015.0	200.90	9%
WI.Pack	18,431.4	223.58	3%	S.India	20,882.8	219.50	7%	Exports	41,536.0	166.10	4%
Others	15,656.4	175.00	2%	Others	10,712.0	223.49	3%	S.India	31,068.8	263.55	3%
Exports	11,717.8	179.01	2%	Local	7,389.0	203.30	2%	Others	26,368.4	194.70	3%
S.India	10,186.0	353.87	2%	WI.Pack	6,154.8	129.53	2%	WI.Pack	24,586.2	200.04	2%
NI.Pack	7,519.4	275.11	1%	NI.Pack	1,566.6	174.33	0%	NI.Pack	9,086.0	257.74	1%
Packeteers	4,113.8	173.67	1%	Packeteers	1,165.8	173.01	0%	Packeteers	5,279.6	173.53	1%
Grand Total	6,65,957.1	234.27	100%	TOTAL	3,18,898.4	210.07	100%	TOTAL	9,84,855.5	226.43	100%

	ORTHODOX			DARJEELING			
	SALE 21						
OFFER	7,65,454.4 Kgs			36,946.8 Kgs			
SOLD	7,36,059.4 Kgs			27,910.6 Kgs			
SOLD %	96%			76%			
ZONE	Kgs	AVG	%		Kgs	AVG	%
Middle East	3,66,756.5	254.12	50%	Exports	10,583.0	610.51	38%
Domestic	1,54,145.4	231.77	21%	Local	7,619.6	449.89	27%
Others	93,977.3	247.87	13%	Others	5,884.6	576.48	21%
Local	39,738.0	253.54	5%	TGBL	1,975.6	541.08	7%
N.India	32,737.7	250.37	4%	Other Exports	1,779.4	666.10	6%
Exports	24,891.1	254.57	3%	C.India	68.4	617.00	0%
Other Exports	8,619.2	271.17	1%				
CIS	7,996.8	263.59	1%				
W.India	7,197.4	232.48	1%				
TOTAL	7,36,059.4	248.55	100%	TOTAL	27,910.6	558.13	100%

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 to 21

MARK	2021-22		2020-21	
	KGS	AVG	KGS	AVG
HAJUA	16755	364.07	0	0.00
DUFLATING	7559	348.10	4293	281.72
DOOMUR DULLUNG	38475	345.74	0	0.00
HALMARI	47864	344.67	14989	327.67
SILONIBARI	44530	336.14	10636	236.35
SOTAI	7239	330.76	609	335.56
MOHOKUTIE	6748	329.38	0	0.00
KHOOMTAIE 'A'	34123	324.49	0	0.00
GATOONGA	29702	323.91	0	0.00
BORJAN	11007	320.03	1698	235.60
THOWRA	8204	318.91	13450	189.84
BORSAPORI	29455	318.39	0	0.00
GELAKEY	16520	316.41	0	0.00
BANAMALIE	6278	313.56	3213	262.55
KHARIKATIA	35013	313.20	15638	235.00
DUBBA	10542	312.77	0	0.00
AMGOORIE	62655	311.40	6617	313.53
DOOMNI	59321	310.08	7270	300.30
HIRAJULI	24867	309.70	17801	289.40
KOTALGOORIE	17127	309.22	0	0.00
RUNGLITING	10985	306.43	0	0.00
DEHA	27406	305.75	0	0.00
DECKIAJULI	56315	305.32	8317	302.72
KANU	6267	304.12	0	0.00
SALKATHONI	48069	303.83	0	0.00

* Above 5,000 Kgs.

DOOARS BATTING ORDER (STAC+CTTA) Sale 14 to 21

MARK	2021-22		2020-21	
	KGS	AVG	KGS	AVG
PAHARGOOMIAH	49557	323.08	65219	285.45
CHULSA	54989	309.38	11863	266.72
DANGUAJHAR	64859	305.99	24611	266.23
MEENGLAS	95753	305.74	35917	225.21
DIANA (RAMBARI)	56865	304.78	8458	301.36
KARTICK	45277	302.04	23621	287.87
CHALOUNI	58940	300.34	22249	276.53
JITI	76562	299.40	63030	258.63
HOPE	76152	298.45	46589	272.45
RYDAK	111164	297.18	32989	287.23
ANANDAPURROYAL	41435	293.45	12562	256.33
GHATIA ROYAL	100973	292.73	34042	291.57
BARADIGHI	94042	290.84	44677	285.04
KUMARGRAM	63566	288.35	26198	258.64
GULMA	75780	286.09	12603	301.09
LEESH RIVER	113012	285.53	23551	244.76
AIBHEEL	199070	285.13	42498	258.35
NANGDALA	42660	282.63	11457	275.45
ZURRANTEE	38689	281.89	10645	277.47
SANKOS	70629	279.94	22277	247.08
GANDRAPARA	178501	279.91	27320	254.01
CHENGMARI	49913	278.24	51392	244.59
WASHABARI	95782	277.72	28584	273.70
MECHPARA	61903	276.20	10687	278.49
MATI DHAR	64341	275.84	77388	246.41

* Above 5,000 Kgs.